SCREENING, BRIEF INTERVENTION, and REFERRAL to TREATMENT at

I.	1. RAISE THE SUBJECT	Is it OK if we talk about your substance use? Tell me about your	
N	2. PROVIDE FEEDBACK	Your [alcohol/drug] use is above safe limits and I am concerned about how that affects your health.	
È	3. OFFER ADVICE	I would like you to consider cutting back on your u	se.
R V E	4. ENHANCE MOTIVATION	Use OARS* techniques to enhance internal motivation What are some of the pros and cons of your u On a scale of 1-10, how ready are you to cut down?	se?
N E	5. NEGOTIATE A PLAM / CGSM		

KEY MOTIVATIONAL INTERVIEWING TECHNIQUES												
OARS:	OPEN ENDED QUESTIONS			AFFIRMATIONS			REFLECTIONS			SUMMARIES		
REDS: R OLL WITH RESISTANCE			EXPRESS	S EMPATHY	1	DEVELOP DISCREPANCY			SUPPORT SELF-EFFICACY			
READINESS RULER												
NOT NOW	0	1	2	3	4	5	6	7	8	9	10	NOW

LOW RISK	Reinforce
MODERATE RISK	